



THE PERFECT POSITION FOR YOU!

Are you the kind of automotive enthusiast who can instantly assess a vehicle's true value — and understand how strategic decisions drive measurable financial results? Our financial institution is seeking a knowledgeable, detail-driven professional to oversee the acquisition and remarketing strategy for all repossessed vehicles. In this highly visible role, you'll leverage your expertise in makes, models, components, and value-enhancing features to review condition reports for accuracy, coordinate cost-effective reconditioning, and strategically price each vehicle to maximize return. Determining whether a vehicle should be retailed or sent to auction will be a key part of your decision-making process, always with the goal of reducing deficiency balances and minimizing company loss.

Experience within a financial institution — or a solid understanding of lending, asset recovery, and loss mitigation — is highly beneficial, as each action directly impacts portfolio performance. You'll work closely with vendors to oversee repairs and ensure quality, manage timelines and budgets, and use strong negotiation skills to control costs. Excellent communication, sound judgment, and financial acumen are essential to succeed in this role. If you're passionate about cars and energized by blending automotive knowledge with financial strategy to deliver real results, this opportunity offers the chance to make a meaningful impact.

THE CHAMPION'S CHOICE

Looking for a place where you can grow your career and actually enjoy the journey? You've found it. We're a fast-growing, community-focused, award-winning \$500 million credit union with big goals and the right people to achieve them. Backed by a forward-thinking leadership team and a supportive Board, we are creating more opportunities than ever for our employees to learn, grow, and advance. We stay true to our roots with strong connections to Florida State University. We also have a deep commitment to giving back to the communities we serve by contributing to various local charities and participating in special community events. What makes this the perfect place for you? A friendly, purpose-driven culture, real opportunities to grow, and a robust benefits package that supports you both at work and at home.

Essential Functions

1. Serve as liaison with attorneys or agencies in handling repossession of collateral and filing legal action against members.
2. Skip trace on loan accounts and communicate with other institutions when they are skip tracing on members.
3. Assist in collecting data for the department to prepare documentation for presentation to the Board of Directors pertaining to the Collections department.
4. Handle most aspects of disposal of the vehicle including legal notifications, preparation of the vehicle, pricing, and the sale.

5. Assists in the levy process by preparing the documentation.
6. Forecasting and prediction of remarketing losses.
7. Coordination and management of vendors including, repossession vendor, repair vendor, and auction vendor.
8. Work with members to discuss account resolution to include redemptions and stipulated settlement conditions.
9. Filing insurance claims on delinquent loans, when needed.
10. Regular and predictable attendance.

Additional Functions

1. Assist the members with questions about their account.
2. Posting payments on credit cards, negative accounts, and delinquent loans.
3. Work closely with Collections Officer to minimize loss through loans and negative accounts.
4. Oversee the timely and accurate management of tow notices to safeguard the credit union's lien rights, as applicable.
5. Work closely with Admin Legal Specialist in preparation for lawsuits and filings for final judgement.
6. Attend training and seminars on repossessions best practices.

Job Specifications

1. Professional, well-developed interpersonal skills are essential for communicating with members on delinquent loans and projecting a positive image as a representative of the Credit Union.
2. Work requires knowledge of Credit Union collection policies and procedures.
3. Intermediate mathematical skills required (concepts and calculations involving decimals, percentages, fractions, etc.). These characteristics are normally acquired through completion of high school education.
4. Must have excellent organizational skills and the ability to manage multiple processes.
5. Must hold a valid driver's license.
6. The job operates primarily in a clerical office setting, however some driving is also necessary. While performing the duties of the job, the associate is frequently required to sit, talk and hear, and use hands to finger, handle or feel objects/controls. The incumbent is occasionally required to stand, walk and reach with hands and arms.
7. The incumbent may be required to drive a motor vehicle on a weekly basis.
8. The incumbent may occasionally be required to lift and/or move up to 25 pounds.
9. Specific vision abilities required included close and color vision and the ability to adjust focus.

THE SALARY RANGE (commensurate with experience): \$45,000+ plus annual bonus compensation.

THE BENEFITS PACKAGE


We want you to feel supported—not just at work, but in your everyday life. That's why our benefits are designed to help you stay healthy, plan for the future, and actually enjoy your time outside the office.

Insurance That Has Your Back

Your well-being matters. We offer solid medical, dental, and vision options so you—and the people who matter most to you—can feel protected.

A Retirement Plan That Helps You Grow

We're here for the long haul. Our retirement plan includes an employer contribution to help you build financial confidence for the future.

 **Plenty of Time Off (Plus Paid Holidays!)**

Life gets busy. That's why we offer generous paid time off *and* a full lineup of paid holidays each year. Whether you're taking a vacation, spending time with family, or simply taking a breather, we want you to have the time you need.

 **We Truly Value Our People**

At the end of the day, we want you to feel appreciated and supported. When you join our team, you're joining a workplace that cares about you as a whole person—on and off the clock.

HOW TO APPLY!

[Job Information: Collateral Valuation and Remarketing Specialist Job](#)

Or visit our Career page at <https://championsfirst.org/connect/careers>