

FOR IMMEDIATE RELEASE

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**LEVERAGE Joins Forces with CBS and CUMA
to Enhance Credit Union Services**

TALLAHASSEE, FL – *LEVERAGE*, the trusted service corporation for The League of Credit Unions & Affiliates, is proud to welcome Cooperative Business Services (CBS) and Credit Union Mortgage Association (CUMA) into its growing family of products and services. These industry leaders joined *LEVERAGE* as part of the consolidation with the Virginia Credit Union League, further strengthening its suite of offerings.

“By welcoming CBS and CUMA, we are reinforcing our commitment to provide innovative, high-quality financial solutions that empower credit unions to grow, compete, and better serve their members in an evolving marketplace,” said Steve Willis, President of *LEVERAGE* and Affiliates Consolidated Services.

This collaboration delivers services designed to streamline and enhance both commercial and residential lending efforts, enabling credit unions to manage risk, improve efficiency, and meet the unique needs of their members.

Key offerings from CBS:

- Shared Business Development Officer Programs
- Commercial Lending Policies and Procedures
- Underwriting and Portfolio Management
- Commercial Loan Documentation
- Risk Management Services
- Collections and Loss Mitigation
- Loan Participations

Cooperative Business Services, LLC (CBS) is a Credit Union Service Organization (CUSO) dedicated to innovative commercial lending services and software to financial institutions. With over 20 years of experience and partnerships with more than 150 credit unions, CBS supports economic growth and entrepreneurship nationwide. CBS is committed to delivering personalized lending solutions to meet the evolving needs of their clients and the members they serve.

“We are thrilled to expand our footprint and provide credit unions with commercial lending solutions that can help their members,” said T.J. Simyak, Regional President - East Coast at Cooperative Business Services. “Our industry-leading services in asset management and risk mitigation give credit unions the assurance they need to build long-term success.”

Key offerings from CUMA:

- Competitive Residential Mortgage Loan Products
- FHA/USDA, VA, and Reverse Mortgages
- Full-Service Residential Mortgage Fulfillment
- Access to State-of-the-Art Technology at NO COST to the Credit Union
- Dedicated Mortgage Professionals

“For over 40 years, CUMA has been committed to delivering exceptional mortgage services to credit unions, and this collaboration enhances our ability to provide competitive interest rates and specialized mortgage solutions,” said Scott Toler, President and CEO at Credit Union Mortgage Association. “We’re excited to help credit unions provide a seamless, efficient mortgage experience to their members.”

To learn more about CBS and CUMA and how they can help your credit union, visit MyLEVERAGE.com or contact a League Consultant at consult@myleverage.com.

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About **LEVERAGE**

LEVERAGE, the service corporation for the [League of Credit Unions & Affiliates](#), is the business services provider that leverages credit union system resources, relationships, and industry knowledge for optimal performance and sustained growth of its clients and business partners. We work to offer credit unions best-in-class products and services that result in reducing costs, maximizing results, and making the most difference. For more information, visit myleverage.com or follow LEVERAGE on [Facebook](#) and [LinkedIn](#).

About Cooperative Business Services, LLC

Cooperative Business Services, LLC (CBS) is a Credit Union Service Organization (CUSO) dedicated to providing innovative lending solutions to small and medium-sized businesses. With over 20 years of experience and partnerships with more than 150 credit unions, CBS supports economic growth and entrepreneurship. CBS is committed to delivering personalized service and leveraging cutting-edge technology to meet the evolving needs of its clients and those members it serves.

About Credit Union Mortgage Association

Credit Union Mortgage Association (CUMA) is a full-service mortgage company 100% credit union-owned and dedicated to serving the credit union community. Formed by credit unions in 1978 and exclusively serving the needs of credit unions and their members nationwide we provide fulfillment services on all types of residential mortgage loans (conventional, jumbo, FHA/USDA, VA, and reverse) to credit unions of all sizes. From our headquarters in Fairfax, Virginia our seasoned staff of mortgage professionals provides best-in-class service to

members of both large and small credit union partners for mortgage services such as origination, processing, underwriting, closing, servicing, and access to the secondary mortgage market. Providing outstanding service, competitive interest rates, and unique loan products to members and adding value to our shareholders and partner credit unions, Credit Union Mortgage is the preferred mortgage partner for more than one hundred fifty credit unions nationwide!